

Message Text

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PAGE 01 BONN 14115 290008Z

13

ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-07 H-03 INR-10 L-03

NSAE-00 NSC-10 PA-03 RSC-01 PRS-01 SPC-03 SS-15

USIA-15 ACDA-19 IO-15 AID-20 COME-00 EB-11 FRB-02

TRSE-00 XMB-07 OPIC-12 CIEP-02 LAB-06 SIL-01 OMB-01

MBFR-04 SAJ-01 DRC-01 SCI-06 /205 W

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TAGS: ETRD, GW, PL

SUBJECT: FRG-POLAND TRADE AGREEMENT

REF: BONN 13648

1. NEGOTIATIONS BETWEEN THE FRG AND POLAND ON LONG-TERM AGREEMENT ON ECONOMIC, INDUSTRIAL AND TECHNICAL COOPERATION WERE HELD IN BONN SEPTEMBER 24-25. NEGOTIATIONS RECESSED WITHOUT AGREEMENT BEING REACHED AND ARE TO BE RESUMED AGAIN IN WARSAW SOMETIME DURING THE SECOND HALF OF OCTOBER.

2. ACCORDING TO OUR CONTACTS IN BOTH THE FOREIGN AND ECONOMICS MINISTRIES, NEGOTIATIONS THIS WEEK CONSISTED PRIMARILY OF PRESENTATION OF VIEWS BY EACH DELEGATION WITH LITTLE GIVE AND TAKE INVOLVED. DURING THESE NEGOTIATIONS EACH SIDE PRESENTED DRAFT AGREEMENT WITH POLISH DRAFT BEING PATTERNED AFTER ITS EARLIER AGREEMENTS WITH SEVERAL EUROPEAN COUNTRIES AND
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PAGE 02 BONN 14115 290008Z

GERMAN DRAFT PATTERNED AFTER THE EARLIER FRG/USSR AND

FRG/RUMANIAN AGREEMENTS.

3. PRINCIPAL AREA OF DISAGREEMENT CENTERED ON ISSUE OF TRADE. POLISH PROPOSAL INCLUDES REFERENCE TO TRADE MATTERS AND SUGGESTS POSSIBLE PREFERENTIAL CUSTOMS TREATMENT. GERMANS EXPLAINED THAT TRADE ISSUES NOW FALL WITHIN THE SCOPE OF THE EEC AND COULD THEREFORE NOT BE INCLUDED IN THIS BILATERAL AGREEMENT. ANOTHER DIFFERENCE AROSE WHEN POLES ASKED THAT AGREEMENT INCLUDE REFERENCE TO THE POSSIBILITY OF FRG GRANTING LONG-TERM CREDITS TO POLAND. ACCORDING TO SOURCES FRG IS WILLING TO INCLUDE SOME GENERAL REFERENCE TO THE IMPORTANCE OF FINANCIAL ASPECTS OF INDUSTRIAL COOPERATION BUT THAT IS AS FAR AS THEY ARE WILLING TO GO.

4. POLES REQUESTED THAT THIS AGREEMENT ALSO HAVE FOLDED INTO IT AN AGREEMENT FOR SCIENTIFIC COOPERATION. SOURCES SAID FRG WOULD HAVE DIFFICULTY WITH THIS PROPOSAL PRIMARILY BECAUSE OF THE BERLIN QUESTION. THE TREATIES ON ECONOMIC COOPERATION WITH THE USSR AND RUMANIA CONTAIN A GENERAL BERLIN CLAUSE WHICH SOURCES BELIEVE POLES SHOULD READILY ACCEPT. AGREEMENTS ON SCIENTIFIC COOPERATION HOWEVER CONTAIN MORE SPECIFIC LANGUAGE RELATING TO FRG'S RELATIONSHIP WITH GOVERNMENT UNIVERSITIES AND RESEARCH INSTITUTES IN WEST BERLIN. SOURCES NOTED THAT SINCE AGREEMENT WITH POLAND ON SUCH A SPECIFIC CLAUSE IS PROBABLY NOT LIKELY IN NEAR FUTURE IT WOULD BE PREFERABLE TO KEEP ECONOMIC COOPERATION AND SCIENTIFIC COOPERATION AGREEMENTS SEPARATE THEREBY ENABLING NEGOTIATIONS ON AN ECONOMIC COOPERATION AGREEMENT TO MOVE AHEAD.

5. IN SPITE OF INITIAL DIFFERENCES OF VIEW BETWEEN TWO DELEGATIONS FRG SOURCES SAID THEY EXPECT AGREEMENT WILL BE REACHED DURING WARSAW NEGOTIATIONS NEXT MONTH ON ECONOMIC COOPERATION AGREEMENT.
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